

# Louise Mercier

## Vice President & Group Leader H+K Strategies Defence Procurement, Ottawa



Louise Mercier is a high profile senior industry defence consultant, expert in Canadian defence procurement practices and policies, specializing in industrial win-strategies.

Currently she is the Vice President of Defence Procurement of Hill + Knowlton Strategies, and is best known for her strong relationships at executive levels of industry, government and the defence media.

She has provided consulting services for a number of national and international firms including but not limited to; DCNS, CAE, Davie Shipyards, Paradigm Shift, Navtech Architects, CMC Electronics, 3M, and MBDA. Before providing consulting services, she held increasing levels of business development roles with IT/NET, Lockheed Martin, CMC Electronics, and ADGA .

As an active volunteer, Louise Mercier has helped to raise over \$1M for various charities including MFRC, Navy League of Canada, Dartmouth Rotary Club, Nova Scotia Cancer Society and the Ottawa Services Attaché Association. In 2011, she was awarded the Admiral's Certificate of Appreciation in recognition of exceptional service to the RCN, and in February 2013, was awarded the Queen's Diamond Jubilee Medal. In 2018 she was awarded with a Certificate of Appreciation from the Ottawa Services Attaché Association.