

# Defence and Industrial Base Cooperation Amongst Allies

**MR. ANDREW FORZANI**  
**Director General Commercial**  
**UK Ministry of Defence and Defence Equipment & Support**

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Andrew has worked in the commercial, procurement and supply chain profession for the whole of his career, working in health, infrastructure international aid, construction and local government before joining the Civil Service. During this time he has delivered complex commercial deals, across property, infrastructure, IT categories and a range of national outsourcing service programmes in health, education and government.



Andrew has been in Defence since 2017, initially as the Departments Chief Commercial Officer. He was recently appointed Director General Commercial for both the MOD and DE&S in July 2021 and is the senior commercial advisor across Defence. The role also covers the overall leadership of over 2,000 procurement and commercial professionals in Defence. The commercial function covers an annual spend in excess of £20bn across nearly 6,000 contracts, ranging from property and FM, corporate services, complex IT infrastructure and services, food, clothing & medical supplies to large military equipment platforms, such as ships, aircraft and vehicles.

Andrew is also leading on the implementation of an ambitious reform agenda to ensure Defence procurement and supply chain system is more agile, capable and able to deliver the right equipment and services to the Armed Forces more quickly.

Director General Commercial

The Director General Commercial role encompasses the whole of Commercial across Defence and DE&S, and has accountability for the largest commercial workforce in the Government Commercial Function.